

# About Us

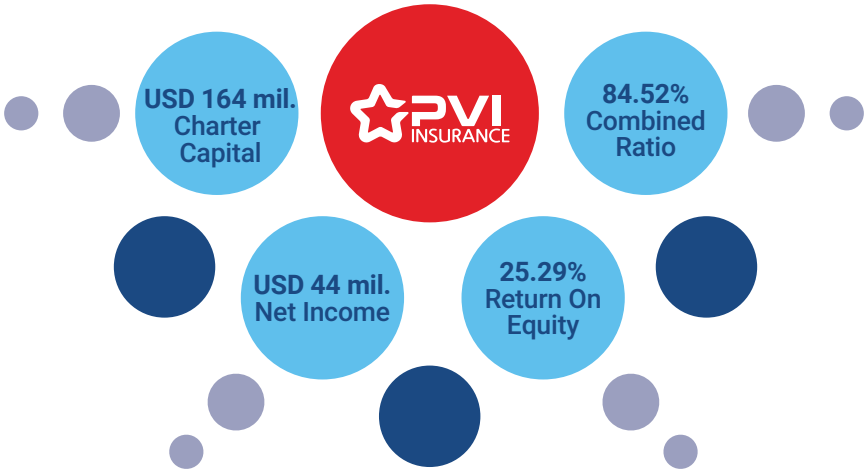


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Number 1  
Non-life Insurance  
Company in Vietnam  
(Since 2022)

A

Rated A- (Excellent)  
by AM Best for  
Financial Strength Rating  
(Since 2023)



# Timeline

Initially established in 1996, after nearly 30 years of development, PVI Insurance is now the No.1 non-life insurance company in Vietnam, with the best financial indicators in terms of profit, capital, revenue and market share.



1996

Established as PetroVietnam Insurance Company

2008

Listed on the stock exchange

2010

Rated B+ by AM Best

2014

Rated B++ by AM Best

2022

Positioned No. 1 in Vietnam

2023

Rated A- by AM Best & No. 1 in Vietnam

2024

Maintained A- Rating by AM Best & No. 1 position in Vietnam

# Network



With 16 Specialized Divisions, 43 Member Companies and hundreds of Local Business Departments & Sales Agent Offices nationwide, 02 Customer Services Offices in the North & South, PVI Insurance's 2500 skillful-trained employees are actively working to provide the best services to Clients and Partners.



# Organization



## MEMBERS' COUNCIL



**Mr. Duong Thanh Francois**  
Chairman of the  
Members' Council



**Mr. Pham Anh Duc**  
Council Member



**Mr. Do Tien Thanh**  
Vice Chairman of the  
Members' Council



**Mr. Phung Tuan Kien**  
Council Member



**Mr. Tran Duy Cuong**  
Council Member



**Mr. Tung Sing Lau**  
Council Member

## EXECUTIVE BOARD



**Mr. Pham Anh Duc**  
Chief  
Executive Officer

☎ 0903.420.997

✉ ducpa@pvi.com.vn



**Mr. Do Tien Thanh**  
Deputy Chief Executive Officer



**Mr. Vu Van Thang**  
Deputy Chief Executive Officer



**Mr. Pham Thanh Vinh**  
Deputy Chief Executive Officer



**Mr. Nguyen Anh Tuan**  
Deputy Chief Executive Officer



**Ms. Le Hong Linh**  
Deputy Chief Executive Officer



**Ms. Nguyen Vu Tam**  
Deputy Chief Executive Officer



**Mr. Nguyen Nhu Trung**  
Deputy Chief Executive Officer



**Mr. Chu Tien Thanh**  
Deputy Chief Executive Officer

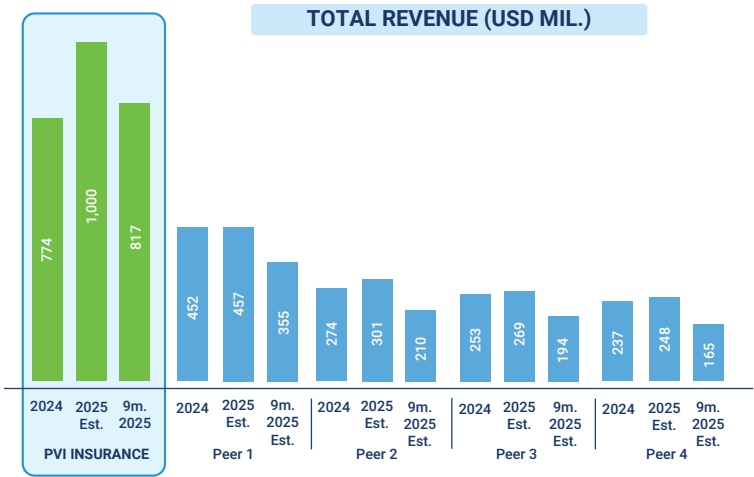


**Mr. Nguyen Vuong Huynh**  
Chief Accountant

# Highlights

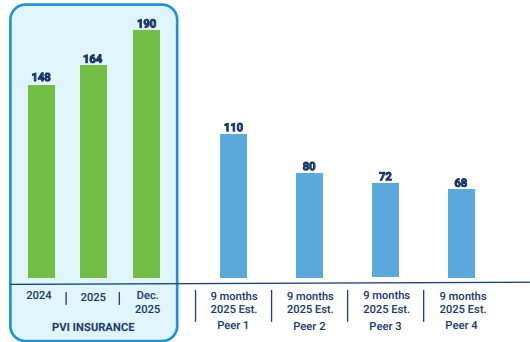


## KEY FIGURES



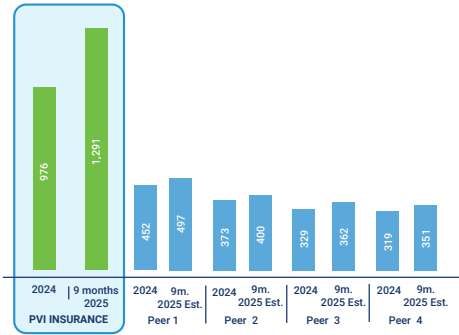
## MARKET POSITION

PVI Insurance is the Non-Life Insurer with the highest charter capital



Currency: USD mil.

## TOTAL ASSETS



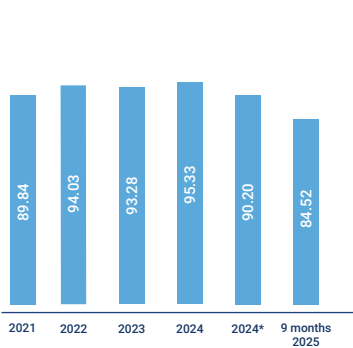
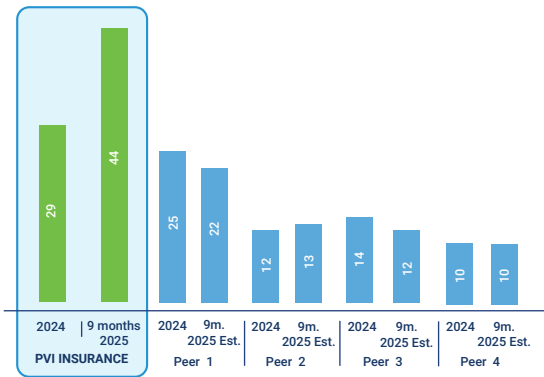
Currency: USD mil.

# Highlights



PRE-TAX PROFIT

COMBINED RATIO (%)



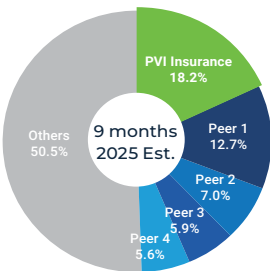
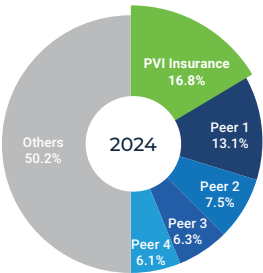
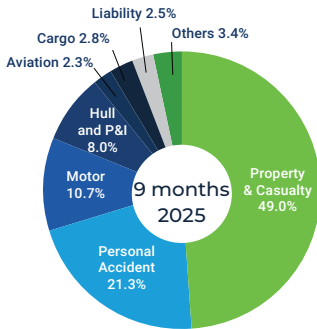
Currency: USD mil.

(\*) excluding the impact of losses from Typhoon Yagi

## OUR PORTFOLIO

## MARKET SHARE

The non-life insurance company leading the market share



Source: Pre-audit financial statement

# Achievements



Impactful numbers PVI Insurance has achieved recently.

## ▲ 38.7%

Total revenue of the first 9 months of 2025 reached ~ USD 817 mil., 38.7% growth compared to the same period of 2024.

## ▲ 104.4%

Pre-tax profit of the first 9 months of 2025 reached ~ USD 44 mil., 104.4% growth compared to the same period of 2024.

## A- FOR EXCELLENCE

AM Best has reaffirmed the Financial Strength Rating of A- (Excellent) for PVI Insurance Corporation.  
(As of March 20, 2025)

## 25.29%

The return on equity of the first 9 months of 2025 was 25.29%.



# Strengths



At PVI Insurance, we understand that customer service and claim settlement are not just responsibilities but also commitments. With strong financial capacity, an experienced team of professionals and optimized processes, we deliver:



## PRODUCTS

- ✓ Diverse
- ✓ Innovative
- ✓ Creative



## ADDED VALUE

- ✓ Comprehensive
- ✓ Reasonable



## SERVICES

- ✓ Prompt
- ✓ Efficient
- ✓ Secure
- ✓ Safe



## CLAIM SETTLEMENT

- ✓ Accurate
- ✓ Transparent
- ✓ Flexible
- ✓ Timely

# Customer Testimonials



## PACIFIC CRYSTAL TEXTILE CO., LTD.



The advance claim settlement after Typhoon Yagi from PVI Insurance provided significant support. We utilized it effectively to substantially reduce the damage caused by the storm.

Ms. Nguyen Thi Minh Phuong  
*Financial Director*



## VINA LOGISTICS JSC (VNL)



VNL sincerely thanks PVI Insurance for its timely support and assistance during the resolution of the severe damage caused by the Pampero vessel's mooring line break. The advance claim payment from PVI Insurance allowed us to swiftly repair damages and resume business operations.



## MANAGEMENT BOARD OF THE DA NANG CITY ADMINISTRATIVE CENTER BUILDING



Due to the prolonged recovery process, PVI Insurance quickly supported us with an advance payment to help us fulfill obligations with contractors. We highly appreciate the company's sense of responsibility throughout the resolution process.



## JAPFA COMFEED VIETNAM CO., LTD.



The most important factor is choosing a professional and reputable insurance provider in the market. We express our sincere gratitude to PVI Insurance for closely coordinating with all relevant parties, promptly guiding the documentation and processes right from when the loss occurred, and especially for the swift advance claim settlement after Typhoon Yagi.

Ms. Nguyen Thi Thanh Ha  
*Northern Region Senior Financial Director*



# Social Insurance



**PVI Insurance – A Reputable Partner Authorized by Vietnam Social Security for Collection service Provider.**

**Directly connected to Vietnam Social Security**

**A reliable and professional record management system**

**Robust financial strength**



**Participants are promptly notified of results via SMS and email**



**Instant electronic receipts issued in real time for each transaction**

# Awards

We are proud to highlight several recent awards we have received and look forward to achieving even greater milestones in the future.



Financial Strength Rating of  
A- (Excellent) by AM Best



Top 50 Most  
Profitable Enterprises  
in Vietnam



Best General Insurer  
Outstanding Claims  
Management  
Best Digital Insurer



Top 1 Reputable  
Non-life Insurance  
Companies