

**PVI INSURANCE CORPORATION**

*(Incorporated in the Socialist Republic of Vietnam)*



**AUDITED SUMMARY FINANCIAL STATEMENTS**

**For the year ended 31 December 2022**



**PVI INSURANCE CORPORATION**

PVI Tower, No. 01 Pham Van Bach, Cau Giay District  
Hanoi, S.R. Vietnam

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**TABLE OF CONTENTS**

| <b><u>CONTENTS</u></b>                                           | <b><u>PAGE(S)</u></b> |
|------------------------------------------------------------------|-----------------------|
| STATEMENT OF THE BOARD OF MANAGEMENT                             | 1                     |
| INDEPENDENT AUDITORS' REPORT ON THE SUMMARY FINANCIAL STATEMENTS | 2                     |
| SUMMARY BALANCE SHEET                                            | 3                     |
| SUMMARY INCOME STATEMENT                                         | 4                     |
| KEY FINANCIAL INDICATORS                                         | 5                     |
| LIQUIDATION MARGIN                                               | 6                     |



**PVI INSURANCE CORPORATION**

PVI Tower, No. 01 Pham Van Bach, Cau Giay District  
Hanoi, S.R. Vietnam

**STATEMENT OF THE BOARD OF MANAGEMENT**

The Board of Management of PVI Insurance Corporation (the "Corporation") presents this report together with the Corporation's summary financial statements for the year ended 31 December 2022.

**THE MEMBERS' COUNCIL AND THE BOARD OF MANAGEMENT**

The members of the Members' Council and the Board of Management of the Corporation who held office during the year and to the date of this report are as follows:

**Members' Council**

|                          |               |
|--------------------------|---------------|
| Mr. Duong Thanh François | Chairman      |
| Mr. Do Tien Thanh        | Vice Chairman |
| Mr. Pham Anh Duc         | Member        |
| Mr. Phung Tuan Kien      | Member        |
| Mr. Tung Sing Lau        | Member        |

**Board of Management**

|                        |                                                               |
|------------------------|---------------------------------------------------------------|
| Mr. Pham Anh Duc       | Chief Executive Officer                                       |
| Mr. Do Tien Thanh      | Deputy Chief Executive Officer                                |
| Mr. Vu Van Thang       | Deputy Chief Executive Officer                                |
| Mr. Nguyen Minh Tri Vi | Deputy Chief Executive Officer                                |
| Mr. Pham Thanh Vinh    | Deputy Chief Executive Officer (appointed on 10 January 2023) |
| Mr. Vu Bao Lam         | Deputy Chief Executive Officer (Resigned on 1 January 2022)   |

**BOARD OF MANAGEMENT'S STATEMENT OF RESPONSIBILITY**

The Board of Management of the Corporation is responsible for preparing the summary financial statements from the audited financial statements for the year ended 31 December 2022. The Board of Management confirms that the summary financial statements are consistent, in all material respects, with the audited financial statements of the Corporation in accordance with Circular No. 50/2017/TT-BTC dated 15 May 2017 issued by the Ministry of Finance on "Guidelines for the Government's Decree No. 73/2016/ND-CP dated 01 July 2016 on details of the implementation of the law on insurance business and the law on supplements, amendments to certain articles of the law on insurance business".

For and on Behalf of the Board of Management,



**Pham Anh Duc**  
**Chief Executive Officer**

*Hanoi, 17 February 2023*

## INDEPENDENT AUDITORS' REPORT ON SUMMARY FINANCIAL STATEMENTS

**To:** The Members' Council and Board of Management  
PVI Insurance Corporation

The accompanying summary financial statements, prepared on 17 February 2023, as set out from page 3 to page 6, which comprise the Summary balance sheet as at 31 December 2022, the Summary income statement, key financial indicators and liquidation margin for the year then ended, are derived from the audited financial statements of PVI Insurance Corporation (the "Corporation") for the year ended 31 December 2022. We expressed an unmodified audit opinion on those financial statements in our report dated 17 February 2023. The financial statements and the summary financial statements do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required by Vietnamese accounting standards, accounting regime applicable to insurance enterprises and legal regulations relating to financial reporting. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Corporation.

### Board of Management's Responsibility For the Summary Financial Statements

The Board of Management is responsible for the preparation of a summary of the audited financial statements in accordance with Circular No. 50/2017/TT-BTC dated 15 May 2017 issued by the Ministry of Finance on "Guidelines for the Government's Decree No. 73/2016/ND-CP dated 01 July 2016 on details of the implementation of the law on insurance business and the law on supplements, amendments to certain articles of the law on insurance business".

### Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Vietnamese Standard on Auditing 810, "Engagements to Report on Summary Financial Statements."

### Opinion

In our opinion, the summary financial statements derived from the audited financial statements of the Corporation for the year ended 31 December 2022 are consistent, in all material respects, with those audited financial statements, in accordance with Circular No. 50/2017/TT-BTC dated 15 May 2017 issued by the Ministry of Finance on "Guidelines for the Government's Decree No. 73/2016/ND-CP dated 01 July 2016 on details of the implementation of the law on insurance business and the law on supplements, amendments to certain articles of the law on insurance business".



Tran Huy Cong  
Deputy General Director  
Audit Practising Registration Certificate  
No. 0891-2023-001-1  
DELOITTE VIETNAM AUDIT COMPANY LIMITED  
17 February 2023  
Hanoi, S.R. Vietnam

Mai Thi Thuy Loan  
Auditor  
Audit Practising Registration Certificate  
No. 3837-2021-001-1

## SUMMARY BALANCE SHEET

As at 31 December 2022

Unit: VND

| ASSETS                              | Closing balance           | Opening balance           |
|-------------------------------------|---------------------------|---------------------------|
| <b>I. CURRENT ASSETS</b>            | <b>17,584,720,559,693</b> | <b>16,195,305,050,497</b> |
| 1. Cash and cash equivalents        | 583,386,027,801           | 270,306,279,092           |
| 2. Short-term financial investments | 4,780,869,883,562         | 5,157,125,274,000         |
| 3. Short-term receivables           | 2,289,325,250,808         | 1,919,624,913,167         |
| 4. Inventories                      | 2,114,257,865             | 613,966,230               |
| 5. Other current assets             | 491,309,294,750           | 380,299,444,754           |
| 6. Reinsurance assets               | 9,437,715,844,907         | 8,467,335,173,254         |
| <b>II. NON-CURRENT ASSETS</b>       | <b>2,178,163,568,388</b>  | <b>1,748,165,871,326</b>  |
| 1. Long-term receivables            | 18,871,638,618            | 16,299,510,144            |
| 2. Fixed assets                     | 138,310,202,018           | 103,144,983,527           |
| 3. Long-term financial investments  | 1,822,922,592,455         | 1,452,226,830,000         |
| 4. Other non-current assets         | 198,059,135,297           | 176,494,547,655           |
| <b>TOTAL ASSETS</b>                 | <b>19,762,884,128,081</b> | <b>17,943,470,921,823</b> |
| <b>RESOURCES</b>                    |                           |                           |
| <b>I. LIABILITIES</b>               | <b>16,166,435,990,198</b> | <b>14,601,262,322,582</b> |
| 1. Current liabilities              | 16,165,100,908,362        | 14,599,851,249,068        |
| 2. Long-term liabilities            | 1,335,081,836             | 1,411,073,513             |
| <b>II. EQUITY</b>                   | <b>3,596,448,137,883</b>  | <b>3,342,208,599,242</b>  |
| 1. Owners' contributed capital      | 3,300,000,000,000         | 3,100,000,000,000         |
| 2. Compulsory reserve fund          | 269,520,576,174           | 242,208,599,242           |
| 3. Retained earnings                | 26,927,561,709            | -                         |
| <b>TOTAL RESOURCES</b>              | <b>19,762,884,128,081</b> | <b>17,943,470,921,823</b> |

  
 Hoang Le Thuy Hang  
Preparer

  
 Nguyen Vuong Huynh  
Chief Accountant

  
 Pham Anh Duc  
Chief Executive Officer

Hanoi, 17 February 2023

## SUMMARY INCOME STATEMENT

For the year ended 31 December 2022

Unit: VND

| ITEMS                                                                                      | Current year               | Prior year                 |
|--------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| <b>Total revenue</b>                                                                       | <b>5,791,134,425,551</b>   | <b>4,772,696,288,832</b>   |
| Net revenue from insurance activities                                                      | 5,147,083,828,692          | 4,233,979,508,233          |
| In which:                                                                                  |                            |                            |
| - Insurance premium                                                                        | 11,208,152,908,123         | 9,027,466,346,092          |
| - Premium deduction                                                                        | (137,735,572,975)          | (153,953,530,148)          |
| - Outward reinsurance premium                                                              | (6,801,507,105,220)        | (5,261,357,995,064)        |
| - (Increase) in net unearned premium reserves                                              | (172,209,475,321)          | (165,937,772,271)          |
| - Commission income from outward reinsurance<br>and other income from insurance activities | 1,050,383,074,085          | 787,762,459,624            |
| Financial income                                                                           | 600,415,378,877            | 537,616,370,854            |
| Other income                                                                               | 43,635,217,982             | 1,100,409,745              |
| <b>Total expenses</b>                                                                      | <b>(5,111,161,828,747)</b> | <b>(3,970,071,001,901)</b> |
| Total expenses for insurance activities                                                    | (4,427,767,207,374)        | (3,365,653,614,827)        |
| Financial expenses                                                                         | (172,537,548,382)          | (84,545,055,473)           |
| General and administration expenses                                                        | (474,682,684,221)          | (518,190,670,807)          |
| Other expenses                                                                             | (36,174,388,770)           | (1,681,660,794)            |
| <b>Total accounting profit before tax</b>                                                  | <b>679,972,596,804</b>     | <b>802,625,286,931</b>     |
| Current corporate income tax expense                                                       | (132,638,640,082)          | (168,407,212,187)          |
| Corporate deferred tax income                                                              | (1,094,418,081)            | 1,685,969,806              |
| <b>Net profit after corporate income tax</b>                                               | <b>546,239,538,641</b>     | <b>635,904,044,550</b>     |


Hoang Le Thuy Hang  
Preparer

Nguyen Vuong Huynh  
Chief AccountantPham Anh Duc  
Chief Executive Officer

Hanoi, 17 February 2023

## KEY FINANCIAL INDICATORS

For the year ended 31 December 2022

| Items                            | Unit | Closing balance | Opening balance |
|----------------------------------|------|-----------------|-----------------|
| <b>1. Structure of assets</b>    |      |                 |                 |
| - Long-term assets/Total assets  | %    | 11.02           | 9.74            |
| - Short-term assets/Total assets | %    | 88.98           | 90.26           |
| <b>2. Structure of resources</b> |      |                 |                 |
| - Liabilities/Total resources    | %    | 81.80           | 81.37           |
| - Equity/Total resources         | %    | 18.20           | 18.63           |
| <b>3. Liquidity ratios</b>       |      |                 |                 |
| - Quick ratio                    | time | 0.33            | 0.37            |
| - Current ratio                  | time | 1.09            | 1.11            |
| Items                            | Unit | Current year    | Prior year      |
| <b>4. Profitability ratios</b>   |      |                 |                 |
| - Profit before tax/Total assets | %    | 3.44            | 4.47            |
| - Profit after tax/Net revenue   | %    | 10.61           | 15.02           |
| - Profit after tax/Equity        | %    | 15.19           | 19.03           |


Hoang Le Thuy Hang  
Preparer

Nguyen Vuong Huynh  
Chief AccountantPham Anh Duc  
Chief Executive Officer

Hanoi, 17 February 2023

**PVI INSURANCE CORPORATION**

PVI Tower, No. 01 Pham Van Bach, Cau Giay District  
Hanoi, S.R. Vietnam

**LIQUIDATION MARGIN**

As at 31 December 2022

|                                                                            | Closing balance<br>VND   | Opening balance<br>VND   |
|----------------------------------------------------------------------------|--------------------------|--------------------------|
| <b>I. Credit-worthiness<br/>(I=(1)-(2)-(3)-(4))</b>                        | <b>2,141,118,889,414</b> | <b>2,149,376,489,781</b> |
| 1. Difference between assets and liabilities                               | 3,596,448,137,883        | 3,342,208,599,242        |
| 2. Less illiquidity of fully liquid assets                                 | -                        | -                        |
| 3. Less illiquidity of fully illiquid assets                               | 703,023,941,264          | 577,643,835,406          |
| 4. Less illiquidity of partly illiquid assets                              | 752,305,307,205          | 615,188,274,055          |
| <b>II. Minimum of credit-worthiness<br/>[Maximum value of (a) and (b)]</b> | <b>1,383,802,166,894</b> | <b>1,109,189,101,993</b> |
| (a) 25% of total retained premium                                          | 1,067,227,557,482        | 903,038,705,220          |
| (b) 12.5% of total direct premium and inward reinsurance premium           | 1,383,802,166,894        | 1,109,189,101,993        |
| <b>III. Comparison between (I) and (II)</b>                                |                          |                          |
| In absolute amount                                                         | <b>757,316,722,520</b>   | <b>1,040,187,387,788</b> |
| In percentage                                                              | <b>155%</b>              | <b>194%</b>              |



Hoang Le Thuy Hang  
Preparer



Nguyen Vuong Huynh  
Chief Accountant



Pham Anh Duc  
Chief Executive Officer

Hanoi, 17 February 2023